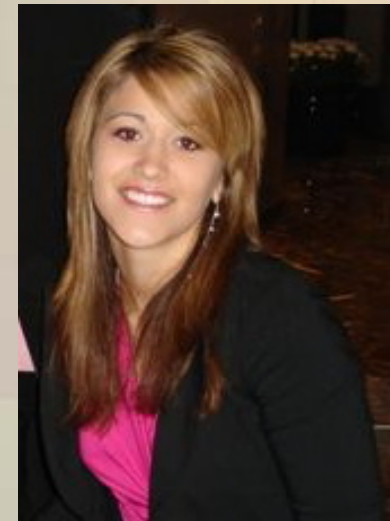




WEBINAR

*Let's Get Organized
with Modular Mates*

Corinne Martin
Director, *3-D Dynamics*



SET SELLING

- When you sell in sets you create the desire for the **WHOLE PACKAGE**
 - Larger Customer Orders
 - Repeat Customers
- Everything you show can be in Sets
 - FridgeSmart
 - Rock N Serve
 - Impressions
 - “Baking Set”
 - MODULAR MATES



Create the DESIRE - *Ask Questions!*

- Do any of you have the avalanche of bags that fall on your head when you open your cabinet?
- How about the sparse macaroni, Or the hard brick of molasses that used the be Brown Sugar?
- Do any of you have the 3 or 4 bags of Flour or Sugar? . . . You know, you went to make cookies- couldn't find any, and went to the store. Then, the next morning you find it behind the Captain Crunch?
- How many of you waste time looking in your cabinets, pulling things out to find what you need?



What are Modular Mates??

- The various shapes and heights work together to maximize cabinet space.
- Coming in Tupperware's classic Sheer Ice color, each has a clear window for identifying contents and features the capacity embossed on the bottom.
- Tupperware's legendary seals--virtually airtight and moisture-proof--ensure that food remains fresh and flavorful. Keeping out oxygen, moisture, and bugs
- Perfect for staples such as flour, sugar, and granola, they work equally well in the refrigerator for fruits, vegetables, and leftovers and on the counter for cookies and crackers.



Super Ovals



- 55% bigger than the Ovals, Super Ovals solve any large bulk storage need.
- At 11” Long they fit perfectly front to back in the “average” cabinet. They maximize shelf space.
- Best for dry pourables.

“Let’s go over what fits in each container so that you can see which ones will fit your needs”



Corinne's Set Spectacular

Call 1

- Super Oval Pantry Set** Select 6
 (1) S.Oval 1, (1) S.Oval 2, (1) S. Ova
 (1) S.Oval 4, (1) S.Oval 5
 \$66.50 Retail **Discounted**
 Host Cost \$53



- Rectangular**
 (1) Rect 1 (2)
 \$69.50
 Host Cost

- ****Modular Mates Starter S**
 The Super Oval Set **PLUS** Rectangular
 \$142.50 Retail **Disco**
 Host Cost \$114

Extra Items:

Container Labels #2865 - \$6.50
 Pour All Seals for Super Oval Contain

- FridgeSmart 3 pc Set**
 FS Small, Medium Long, and Large C
 Price Today \$57



- FlatOut! 6 pc. S**
 (1) 8 cup, (2) 3 cup,
 PLUS The Place for
 Price Today

- ◇ **I WANT IT ALL!!**
 Modular Mates Starter Set PLUS Fric
 \$256.50 Retail **Dis**

Congratulations on choosing Tupperware's Modular Mates!

Here is a chart that should help you as you start to organize. If you have any questions or need to add to your set, please call me, _____.

Tupperware

Super Oval 1	100 packets Artificial Sweetener 40 Ind. Tea Bags 1 lb. Powdered sugar, cornstarch, baking soda, etc 1 lb. Peanuts	Rect. 1	14 Granola/M meal bars 12 oz cookies Baking chocolate Graham Crackers 10 evel. Hot Choc 7 evel. Popcorn
Super Oval 2	10 Tea Bags 1 lb. 2 oz. Grits 10 oz. Marshmallows 4 lb. Brown Sugar 1 lb. Macaroni, pasta 3 lb. Rice 20 envel. Hot Choc, etc. 8 oz. Snack Mix. 12.5 oz. Gold Fish 12 Granola or Meal Bars	Rect. 2	5 lb. Sugar or Flour 2 lb. Cookies 15 evel. Popcorn 24 ice cream cones 7 pkg. Ramen Noodles 6 sleeves Saltines 12 oz. Potato Chips 15 oz. Pretzels
Super Oval 3	1 lb. Graham Crackers 1 lb. Oatmeal 12 envelopes Popcorn 1 lb. Medium Noodles 24 Taco Shells 1 lb. Pretzels	Rect. 3	10 lb Sugar/ Rice/ Flour 14 oz. Tortilla Chips 20 oz. Potato Chips 11 oz. Cheese Curls 2 lbs. Pretzels "Throw bin"
Super Oval 4	16 oz. Box cereal 5 lbs. Grits / flour / sugar, etc 12 oz. Potato Chips 4 lbs dry Beans	Super Oval 5	2 lbs Graham Crackers 2 lbs Mini Pretzels 15 envelopes Popcorn 18 oz + Box Cereal

Super Ovals



Super Oval 1

100 packets Artificial Sweetener

40 Ind. Tea Bags

1 lb. Powdered sugar, cornstarch, baking soda, etc

1 lb. Peanuts

Stop and Ask Questions

What do you use Baking Soda for??

Baking Soda - *10 uses besides baking*



- Clean combs and brushes in a soda solution.
- Wash out thermos bottles and cooling containers with soda and water to get rid of stale smells.
- Polish silverware with dry soda on a damp cloth.
- Keep your drains clean and free-flowing by putting 4 tablespoons of soda in them each week. Flush the soda down with hot water.
- Add 1/2 cups or more of baking soda to your bath water to soften your skin.
- Apply soda directly to insect bites, rashes and poison ivy to relieve discomfort. Make a paste with water.
- Used as a mouthwash, baking soda will also relieve canker sore pain.
- Bug bites: use a poultice of baking soda and vinegar.
- Making Play Clay with baking soda: combine 1 1/4 cups water, 2 cups soda, 1 cup cornstarch.
- Deodorize your fridge and freezer by putting in an open container of baking soda to absorb odors.

Super Ovals



Super Oval 2

10 Tea Bags	1 lb. 2 oz. Grits
10 oz. Marshmallows	4 lb. Brown Sugar
1 lb. Macaroni, pasta	3 lb. Rice
20 env. Hot Choc, etc.	8 oz. Snack Mix.
12.5 oz. Gold Fish	12 Granola or Meal Bars

Super Oval 3

1 lb. Graham Crackers	1 lb. Oatmeal
12 envelopes Popcorn	1 lb. Medium Noodles
24 Taco Shells	1 lb. Pretzels

Super Ovals



Super Oval 4

16 oz. Box cereal

5 lbs. Grits / flour / sugar, etc

12 oz. Potato Chips

4 lbs dry Beans

TIPS: Purchase Generic Cereal and save an average of \$2 \$3 a box! 9 times out of 10, The eater will not be able to tell a difference!

Super Oval 5

2 lbs Graham Crackers

2 lbs Mini Pretzels

15 envelopes Popcorn

18 oz + Box Cereal

Rectangles



Rect. 1

14 Granola/M Meal bars
Baking chocolate
10 evel. Hot Choc

- 12 oz cookies
- Graham Crackers
- 7 evel. Popcorn

Rect. 2

5 lb. Sugar or Flour
15 evel. Popcorn
7 pkg. Ramen Noodles
12 oz. Potato Chips

- 2 lb. Cookies
- 24 ice cream cones
- 6 sleeves Saltines
- 15 oz. Pretzels

Rect. 3

10 lb Sugar/ Rice/ Flour
20 oz. Potato Chips
2 lbs. Pretzels

- 14 oz. Tortilla Chips
- 11 oz. Cheese Curls
- "Throw bin"

BUG FACTS

- Bugs are attracted to the GLUE on your Flour, Sugar, & Rice boxes. They like to Eat it & Lay Eggs there.
- Orkin Recommends putting your food in air tight containers, like Tupperware, to alleviate bugs.
- Be sure to put food in Tupperware for 24 hours before using - - killing all bugs that may have stowed away.
- Tupperware MM even get the US Military seal of approval for Food Transfer from Base to Base.



TOP 3 New Year's Resolutions?

- Get Organized
- Lose Weight / Eat Healthy
- Save Money



- MODULAR MATES DO ALL 3!!!!!!

Drop in a few more messages



“How many of you LOVE the MM’s??”

“What did you like best?”

(have them repeat what they learned to reiterate why they need the set!)

You can get these Sets 3 ways . .

1. By Hosting your party you can get yours for FREE, for 50% off, LARGER DISCOUNT *(remember, hosting this month HOSTS earn a MM Makeover.. \$500 in MM for only \$50!)*
2. BY Selling Tupperware with me! You’ll get everything for 25-35% off , plus MM for FREE at your GO!
3. Today at my Special Set Prices!



RECAP THE SETS AND
PLACE THE PRICE CARDS
ON YOUR DISPLAY

PRESENT THE HOSTESS WITH AN ORDERFORM "COUPON"
FOR HER ½ PRICE OF ANY TWO ITEMS IN THE CATALOG
WITH A \$400 OR MORE PARTY OR PERSONAL KITCHEN
ORDER!

The host will have the "mindset" of purchasing at her party instead
of just waiting to see what she gets for free. You will increase
your party averages dramatically.

Recap with 40% off Cards



Corinne's Set Spectacular

Super Oval Pantry Set Select Color - *Passion or Bold N Blue*

(1) S.Oval 1, (1) S.Oval 2, (1) S. Oval 3,
(1) S.Oval 4, (1) S.Oval 5

\$66.50 Retail **Discounted Price Today \$39.90**

Host Cost \$31.92



Rectangular Set Select Color - *Passion or Bold N Blue*

(1) Rect 1 (2) Rect 2 (1) Rect 3

\$69.50 Retail **Discounted Price Today \$41.70**

Host Cost \$33.36

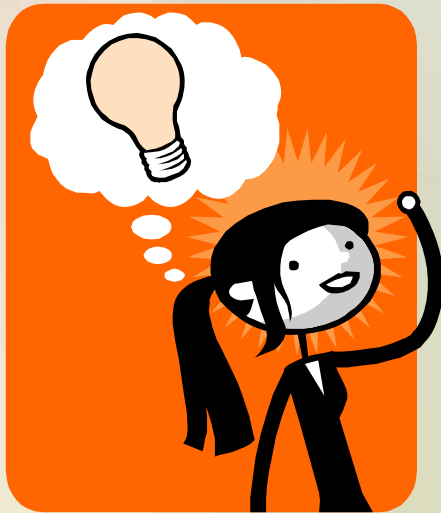
******Modular Mates Starter Set****** Select Color - *Passion or Bold N Blue*

The Super Oval Set **PLUS** Rectangular Set

\$136 Retail **Discounted Price Today \$81.60**

Host Cost \$65.28

DOUBLE UP: 18 pieces for \$163.20 only \$9 each!



What have you
learned??

((Press 6 to unmute & share))

FEEL THE POWER!!!

- Hit the ground running this January
- Order your samples today!!!
- Use your containers so you can share what you like best about each container at your parties.

